



Knowledge Beyond Measure.



# Protect Your Investment Today

Focus on what matters and let us take care of your equipment

At TSI® we understand that data quality problems and downtime can seriously impact your work. TSI® QualityGuard Calibration and Bumper-to-Bumper Warranty Plans are designed to ensure your PortaCount™ instruments are properly cleaned, calibrated, repaired and are operating at peak performance.

## TSI® Service Plan options for 8040/8048 PortaCount™ instruments

Features	Plans	
	QualityGuard Calibration Plan CLC	Bumper-to-Bumper Warranty Plan B2B
Clean & Calibrations	■	■
Repairs		■
2-year term	■	
3-year term	■	■
5-year term	■	■

Please note that there is one calibration per year included in each plan. Repairs covered under standard warranty are available also for first two years of QualityGuard calibration plans for defect in materials and workmanship. For 3rd Generation PortaCount™ instruments 8030/8038 only QualityGuard Calibration plans are available for 2 or 3 years. Fast Track option only for B2B 5-year plan. B2B only available for new instruments.

## Key Benefits for You

- Fixed price at a discounted rate
- Maximum peace of mind, no-hassle budgeting
- Optimal performance through regular service
- Free standard shipping to return the instrument

# 35% Savings, 100% Peace of Mind

Protect your instrument through the years, minimize hassle and save money with TSI® Service Plans

Customers who have purchased a TSI® multi-year service plan, either calibration or a full warranty plan, experience an average saving of 35%.

## How can I save money with TSI® service plans?

Here is an example of how a PortaCount™ instrument customer can save money in 5 years thanks to a Bumper-to-Bumper Warranty plan.

Customers A and B both own a 8048 PortaCount™ Respirator Fit Tester but they made different decisions:

Customer A doesn't have a service plan and has to pay individually for calibration each year. This likely needs to get budgetary approval each time which is time consuming and inconvenient. In those 5 years, Customer A would spend a total of \$8,275 in calibration costs.

Customer B decided to purchase a B2B Warranty 5-year plan. They paid a one-time fee of \$5,375 at the beginning of the same 5 year period and are able to enjoy full coverage of all calibrations as well as any repairs that may be needed. This provides maximum peace of mind and less hassle with budgetary approval.



## Why Service Plans Make a Difference

(Informative example)

8048	Customer A			
	Calibration	Fast Trak	Shipping	Total Cost
Year 1	\$1,145	\$344	\$100	
Year 2	\$1,169	\$351	\$102	
Year 3	\$1,192	\$358	\$104	
Year 4	\$1,216	\$365	\$106	
Year 5	\$1,242	\$373	\$108	
Total	\$5,965	\$1,789	\$521	\$8,275

8048	Customer B		
Year 1-5	Pre-paid 5-year Warranty Plan B2B covering calibration and repair		\$5,375

Average Savings	\$2,900
Savings %	35%

Price are subject to change and might not reflect current pricing in your region/location

Analysis calculated only for a PortaCount™ 8048 Respirator Fit Tester, including Fast Trak. Numbers are the result of a forecast based on 2.2% inflation rates on average in 5 years and a total of 5 calibrations. If repair is needed, this is included in the plan for customer B, while customer A would need to pay extra.

Thanks to a TSI Service plan, Customer B spends an average of 35% less than Customer A



® Knowledge Beyond Measure.

Start Saving Money, Protect Your TSI Instrument Today!